A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1985

Manufacturers shipped 27,683 mobile/manufactured homes to retail sales locations and permanent sites during May, 1985. This was down 4% from the 28,943 homes shipped in May, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,683	-4%	JAN-MAY	122,558	116,192	-5%
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	1985		HOMES IN INVENTORY 1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,544	1,550	+0%	5,698	5,717	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,544	1,550	+0%	5,698	5,717	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,365	3,467	+3%	12,636	12,083	-4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,572	2,734	+6%	9,676	9,696	+0%
MICHIGAN *	*	*	---	*	*	---
OHIO	395	380	-4%	1,488	1,314	-12%
WISCONSIN	398	353	-11%	1,472	1,073	-27%
WEST NORTH CENTRAL	1,337	1,169	-13%	5,549	4,719	-15%
IOWA *	*	*	---	*	*	---
KANSAS	546	493	-10%	2,281	2,006	-12%
MINNESOTA	306	308	+1%	1,161	1,129	-3%
MISSOURI	171	146	-15%	600	582	-3%
NEBRASKA	314	222	-29%	1,507	1,002	-34%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,607	10,126	+5%	43,253	44,508	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,879	1,772	-6%	9,658	8,701	-10%
GEORGIA	4,526	4,902	+8%	19,704	21,430	+9%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,676	2,998	+12%	11,604	12,673	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	526	454	-14%	2,287	1,704	-25%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,169	8,401	-8%	38,169	35,332	-7%
ALABAMA	2,395	2,642	+10%	9,496	10,237	+8%
ARKANSAS	290	213	-27%	1,203	900	-25%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	348	169	-51%	1,394	728	-48%
MISSISSIPPI	960	733	-24%	3,872	3,210	-17%
OKLAHOMA	119	55	-54%	346	246	-29%
TENNESSEE	1,135	1,298	+14%	4,697	5,028	+7%
TEXAS	3,922	3,291	-16%	17,161	14,983	-13%

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,228	976	-21%	5,329	4,156	-22%
ARIZONA	562	418	-26%	2,772	1,984	-28%
COLORADO	119	89	-25%	480	390	-19%
IDAHO	547	469	-14%	2,077	1,782	-14%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,048	1,758	-14%	9,347	7,828	-16%
CALIFORNIA	1,220	1,041	-15%	5,950	4,867	-18%
OREGON	678	592	-13%	2,873	2,456	-15%
WASHINGTON	150	125	-17%	524	505	-4%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	636	540	-15%	2,387	2,048	-14%
TOTAL PRODUCTION	28,934	27,987	-3%	122,368	116,391	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	2,072	2,077	+0%	7,038	7,095	+1%
CONNECTICUT	41	32	-22%	134	122	-9%
MAINE	174	200	+15%	526	589	+12%
MASSACHUSETTS	86	93	+8%	259	305	+18%
NEW HAMPSHIRE	128	150	+17%	422	484	+15%
NEW JERSEY	77	95	+23%	267	297	+11%
NEW YORK	772	772	+0%	2,505	2,576	+3%
PENNSYLVANIA	699	668	-4%	2,609	2,458	-6%
RHODE ISLAND	12	15	+25%	43	59	+37%
VERMONT	83	52	-37%	273	205	-25%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,480	2,739	+10%	9,094	9,240	+2%
ILLINOIS	354	341	-4%	1,382	1,214	-12%
INDIANA	565	573	+1%	1,989	2,087	+5%
MICHIGAN	667	893	+34%	2,308	2,802	+21%
OHIO	577	646	+12%	2,214	2,314	+5%
WISCONSIN	317	286	-10%	1,201	823	-31%
WEST NORTH CENTRAL	1,409	1,295	-8%	5,174	4,745	-8%
IOWA	123	77	-37%	394	264	-33%
KANSAS	248	175	-29%	1,059	830	-22%
MINNESOTA	236	241	+2%	822	766	-7%
MISSOURI	581	566	-3%	2,020	2,078	+3%
NEBRASKA	77	86	+12%	303	295	-3%
NORTH DAKOTA	63	51	-19%	250	216	-14%
SOUTH DAKOTA	81	99	+22%	326	296	-9%
SOUTH ATLANTIC	9,370	9,971	+6%	42,347	43,878	+4%
DELAWARE	198	207	+5%	959	1,029	+7%
FLORIDA	2,533	2,801	+11%	12,723	13,557	+7%
GEORGIA	1,633	1,907	+17%	7,313	8,527	+17%
MARYLAND	119	106	-11%	539	404	-25%
NORTH CAROLINA	2,369	2,564	+8%	10,375	10,328	+0%
SOUTH CAROLINA	1,472	1,391	-6%	6,186	6,162	+0%
VIRGINIA	674	651	-3%	2,840	2,599	-8%
WEST VIRGINIA	372	344	-8%	1,412	1,272	-10%
SOUTH CENTRAL	9,225	7,946	-14%	38,016	33,251	-13%
ALABAMA	1,163	1,298	+12%	4,398	4,988	+13%
ARKANSAS	693	615	-11%	2,693	2,308	-14%
KENTUCKY	570	576	+1%	2,106	2,142	+2%
LOUISIANA	1,257	979	-22%	5,093	3,880	-24%
MISSISSIPPI	739	658	-11%	2,721	2,483	-9%
OKLAHOMA	584	381	-35%	2,779	1,949	-30%
TENNESSEE	660	875	+33%	2,627	3,185	+21%
TEXAS	3,559	2,564	-28%	15,599	12,316	-21%
MOUNTAIN	1,836	1,506	-18%	8,398	6,727	-20%
ARIZONA	607	512	-16%	3,154	2,405	-24%
COLORADO	193	100	-48%	681	465	-32%
IDAHO	233	176	-24%	763	570	-25%
MONTANA	137	110	-20%	543	411	-24%
NEVADA	122	103	-16%	746	532	-29%
NEW MEXICO	408	374	-8%	1,848	1,713	-7%
UTAH	94	68	-28%	435	350	-20%
WYOMING	42	63	+50%	228	281	+23%
PACIFIC	1,957	1,688	-14%	8,458	7,301	-14%
CALIFORNIA	1,057	886	-16%	4,843	4,023	-17%
OREGON	315	251	-20%	1,177	945	-20%
WASHINGTON	585	551	-6%	2,438	2,333	-4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	40	11	-72%	131	60	-54%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	554	650		3,902	4,095	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	28,943	27,683	-4%	122,558	116,192	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,639	1,456	7,095	4,470	1,247	5,717
	79%	21%	100%	78%	22%	100%
CONNECTICUT	97	25	122	0	0	0
MAINE *	565	24	589	*	*	*
MASSACHUSETTS	188	117	305	0	0	0
NEW HAMPSHIRE *	383	101	484	*	*	*
NEW JERSEY	161	136	297	0	0	0
NEW YORK *	2,007	569	2,576	*	*	*
PENNSYLVANIA	2,008	450	2,458	4,470	1,247	5,717
RHODE ISLAND	44	15	59	0	0	0
VERMONT *	186	19	205	*	*	*
EAST NORTH CENTRAL	7,246	1,994	9,240	9,595	2,488	12,083
	78%	22%	100%	79%	21%	100%
ILLINOIS *	944	270	1,214	*	*	*
INDIANA	1,613	474	2,087	7,450	2,246	9,696
MICHIGAN *	2,081	721	2,802	*	*	*
OHIO	1,849	465	2,314	1,185	129	1,314
WISCONSIN	759	64	823	960	113	1,073

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,718	1,027	4,745	3,601	1,118	4,719
	78%	22%	100%	76%	24%	100%
IOWA *	223	41	264	*	*	*
KANSAS	631	199	830	1,696	310	2,006
MINNESOTA	639	127	766	923	206	1,129
MISSOURI	1,642	436	2,078	344	238	582
NEBRASKA	220	75	295	638	364	1,002
NORTH DAKOTA	150	66	216	0	0	0
SOUTH DAKOTA *	213	83	296	*	*	*
SOUTH ATLANTIC	27,455	16,423	43,878	27,158	17,350	44,508
	63%	37%	100%	61%	39%	100%
DELAWARE	826	203	1,029	0	0	0
FLORIDA	6,092	7,465	13,557	3,474	5,227	8,701
GEORGIA	5,037	3,490	8,527	12,049	9,381	21,430
MARYLAND *	324	80	404	*	*	*
NORTH CAROLINA	7,841	2,487	10,328	10,048	2,625	12,673
SOUTH CAROLINA *	4,227	1,935	6,162	*	*	*
VIRGINIA	2,116	483	2,599	1,587	117	1,704
WEST VIRGINIA	992	280	1,272	0	0	0
SOUTH CENTRAL	26,907	6,344	33,251	29,386	5,946	35,332
	81%	19%	100%	83%	17%	100%
ALABAMA	3,940	1,048	4,988	9,277	960	10,237
ARKANSAS	1,953	355	2,308	811	89	900
KENTUCKY *	1,701	441	2,142	*	*	*
LOUISIANA	3,649	231	3,880	679	49	728
MISSISSIPPI	2,208	275	2,483	3,201	9	3,210
OKLAHOMA	1,609	340	1,949	212	34	246
TENNESSEE	2,444	741	3,185	3,769	1,259	5,028
TEXAS	9,403	2,913	12,316	11,437	3,546	14,983
MOUNTAIN	3,753	2,974	6,727	2,026	2,130	4,156
	56%	44%	100%	49%	51%	100%
ARIZONA	1,305	1,100	2,405	1,147	837	1,984
COLORADO	222	243	465	166	224	390
IDAHO	246	324	570	713	1,069	1,782
MONTANA *	241	170	411	*	*	*
NEVADA	149	383	532	0	0	0
NEW MEXICO	1,289	424	1,713	0	0	0
UTAH *	167	183	350	*	*	*
WYOMING *	134	147	281	*	*	*
PACIFIC	1,631	5,670	7,301	1,832	5,996	7,828
	22%	78%	100%	23%	77%	100%
CALIFORNIA	853	3,170	4,023	1,141	3,726	4,867
OREGON	184	761	945	592	1,864	2,456
WASHINGTON	594	1,739	2,333	99	406	505

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	23	37	60	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	76,372 68%	35,725 32%	112,097 100%	78,068 68%	36,275 32%	114,343 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,160	935	4,095			
OTHER (CANADA)				0	0	0
STATES WITH*				1,459	589	2,048
TOTAL	79,532 68%	36,660 32%	116,192 100%	79,527 68%	36,864 32%	116,391 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MAY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,801	10.4%	1	1,297	7.0%	3	1,504	17.8%	1
NORTH CAROLINA	2,564	9.5%	2	1,941	10.4%	1	623	7.4%	5
TEXAS	2,564	9.5%	3	1,854	10.0%	2	710	8.4%	3
GEORGIA	1,907	7.1%	4	1,112	6.0%	4	795	9.4%	2
SOUTH CAROLINA	1,391	5.1%	5	907	4.9%	7	484	5.7%	6
ALABAMA	1,298	4.8%	6	1,030	5.5%	5	268	3.2%	8
LOUISIANA	979	3.6%	7	929	5.0%	6	50	0.6%	32
MICHIGAN	893	3.3%	8	631	3.4%	9	262	3.1%	9
CALIFORNIA	886	3.3%	9	205	1.1%	25	681	8.1%	4
TENNESSEE	875	3.2%	10	681	3.7%	8	194	2.3%	12
NEW YORK	772	2.9%	11	594	3.2%	10	178	2.1%	13
PENNSYLVANIA	668	2.5%	12	551	3.0%	12	117	1.4%	18
MISSISSIPPI	658	2.4%	13	584	3.1%	11	74	0.9%	25
VIRGINIA	651	2.4%	14	520	2.8%	13	131	1.6%	15
OHIO	646	2.4%	15	505	2.7%	14	141	1.7%	14
ARKANSAS	615	2.3%	16	500	2.7%	15	115	1.4%	19
KENTUCKY	576	2.1%	17	470	2.5%	16	106	1.3%	20
INDIANA	573	2.1%	18	447	2.4%	17	126	1.5%	16
MISSOURI	566	2.1%	19	442	2.4%	18	124	1.5%	17
WASHINGTON	551	2.0%	20	133	0.7%	29	418	5.0%	7
ARIZONA	512	1.9%	21	276	1.5%	21	236	2.8%	10
OKLAHOMA	381	1.4%	22	300	1.6%	19	81	1.0%	24
NEW MEXICO	374	1.4%	23	280	1.5%	20	94	1.1%	22
WEST VIRGINIA	344	1.3%	24	260	1.4%	24	84	1.0%	23
ILLINOIS	341	1.3%	25	269	1.4%	22	72	0.9%	26
WISCONSIN	286	1.1%	26	264	1.4%	23	22	0.3%	41
OREGON	251	0.9%	27	51	0.3%	39	200	2.4%	11
MINNESOTA	241	0.9%	28	200	1.1%	26	41	0.5%	34
DELAWARE	207	0.8%	29	153	0.8%	28	54	0.6%	30
MAINE	200	0.7%	30	191	1.0%	27	9	0.1%	45
IDAHO	176	0.7%	31	80	0.4%	33	96	1.1%	21
KANSAS	175	0.6%	32	130	0.7%	30	45	0.5%	33
NEW HAMPSHIRE	150	0.6%	33	110	0.6%	31	40	0.5%	35
MONTANA	110	0.4%	34	56	0.3%	38	54	0.6%	31
MARYLAND	106	0.4%	35	88	0.5%	32	18	0.2%	42
NEVADA	103	0.4%	36	35	0.2%	44	68	0.8%	27
COLORADO	100	0.4%	37	46	0.2%	40	54	0.6%	29
SOUTH DAKOTA	99	0.4%	38	70	0.4%	35	29	0.3%	39
NEW JERSEY	95	0.4%	39	38	0.2%	42	57	0.7%	28
MASSACHUSETTS	93	0.3%	40	59	0.3%	37	34	0.4%	38
NEBRASKA	86	0.3%	41	64	0.3%	36	22	0.3%	40
IOWA	77	0.3%	42	70	0.4%	34	7	0.1%	46
UTAH	68	0.3%	43	31	0.2%	45	37	0.4%	37
WYOMING	63	0.2%	44	23	0.1%	47	40	0.5%	36
VERMONT	52	0.2%	45	46	0.2%	41	6	0.1%	48
NORTH DAKOTA	51	0.2%	46	36	0.2%	43	15	0.2%	43
CONNECTICUT	32	0.1%	47	23	0.1%	46	9	0.1%	44
RHODE ISLAND	15	0.1%	48	9	0.0%	48	6	0.1%	47
ALASKA	11	0.0%	49	7	0.0%	49	4	0.0%	49
	27,033	100.0%		18,598	100.0%		8,435	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING